

Participant Information

Primary Contact Details

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, ,

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Organisation Information

1980

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Belgium

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General Information

Project Acronym

project one

Project Title

project one title

Target Country Category

Developed Countries

Developed Countries

USA

Project short summary

Clearly explain the objectives of the proposal and how they will be achieved, in particular the expected co-creation and/or technology uptake facilitation activities and future collaborative R&D&I. This short description will be used in the evaluation process and will be made publicly available in case the project is approved.

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Technical Area

Please select a technical area that best matches your project. Select the most appropriate category, you don't need to make a selection at every level.

1 Electronics, IT and Telecomms

Specify Technical Area

Please select a technical area that best matches your project. Select the most appropriate category, you don't need to make a selection at every level.

1.1 Electronics, Microelectronics

Specify Technical Area Further (if applicable)

Please select a technical area that best matches your project. Select the most appropriate category, you don't need to make a selection at every level.

1.1.1 Automation, Robotics Control Systems

Market Area

Please select a market area that best matches your project. Select the most appropriate category, you don't need to make a selection at every level.

1. Communications

Specify Market Area

Please select a market area that best matches your project. Select the most appropriate category, you don't need to make a selection at every level.

1.1 Commercial Communications

Specify Market Area Further (if applicable)

Please select a market area that best matches your project. Select the most appropriate category, you don't need to make a selection at every level.

1.1.1 Radio and TV broadcasting stations

Did your organisation submit a proposal for INNOWWIDE call 1?

Organisations which submitted a proposal but did not sign a grant agreement for INNOWWIDE call 1 are eligible to apply for call 2.

Yes

Declaration of Honour

I hereby certify, as a legal representative of the applicant SME to the INNOWWIDE call, that:

- 1) To the best of my knowledge no other EU-based funding has been allocated to the activities to be undertaken within this proposal. With regard to any other state aid received for it, the total amount including the INNOWWIDE grant does not exceed the incurred costs. Any substantial changes to this situation will be made known without delay to the INNOWWIDE team;
- 2) The technical, legal and financial information provided is correct and complete;
- 3) The information provided concerning the legal status is correct;
- 4) My organisation:
 - a) complies with all the eligibility criteria, as defined in the call for proposals, now and for the duration of the grant agreement concluded with the INNOWWIDE consortium should a grant be awarded;
 - b) is committed to participate in the action;
 - c) has stable and sufficient sources of funding to maintain its activity throughout its participation in the action and to provide any counterpart funding necessary;
 - d) has or will have the necessary resources as and when needed to carry out its involvement in the abovementioned action;
- 5) My organisation is not in one of the situations which would exclude it from receiving EU grants, i.e. it:
 - a) is not bankrupt or being wound up, is not having its affairs administered by the courts, has not entered into an arrangement with creditors, has not suspended business activities, is not the subject of proceedings concerning those matters, or is not in any analogous situation arising from a similar procedure provided for in national legislation or regulations;
 - b) it (or persons having powers of representation, decision making or control over it) have not been convicted of an offence concerning their professional conduct by a judgment of a competent authority of a Member State which has the force of res judicata;
 - c) has not been guilty of grave professional misconduct proven by any means which can be justified including by decisions of the EIB and international organisations;
 - d) is in compliance with its obligations relating to the payment of social security contributions and the payment of taxes, in accordance with the legal provisions of the country in which it is established and with those of the country of the authorising officer responsible and those of the country where the action is to be performed;
 - e) it (or persons having powers of representation, decision making or control over it) have not been the subject of a judgment which has the force of res judicata for fraud, corruption, involvement in a criminal organisation or any other illegal activity, where such illegal activity is detrimental to the EU's financial

interests;

f) is not currently subject to an administrative penalty under Article 131(5) of Regulation (EC, Euratom) No 966/2012;

g) is not subject to a conflict of interest in connection with the grant;

h) will inform the INNOWWIDE team, without delay, of any situation considered a conflict of interests or which could give rise to a conflict of interests;

6) I will inform the INNOWWIDE team of any other grant applications or grants from the EU or Euratom budget related to this action;

7) My organization is aware that administrative or financial penalties may be imposed on legal entities which:

a) are guilty of misrepresentation in supplying the information required as a condition of participation in the grant award procedure or fail to supply this information;

b) have been declared to be in serious breach of their obligations under any contract/grant agreement covered by the budget of the European Commission;

8) I am aware that such penalties will be proportionate to the importance of the contract/grant agreement and the seriousness of the misconduct and may consist in their exclusion from contracts/grants financed by the EU or Euratom budget and payment of financial penalties;

9) I acknowledge that:

a) Grants will be signed and managed electronically, through the INNOWWIDE platform, access to and usage of which I accept under the conditions established therein;

b) Personal data submitted or otherwise collected by the INNOWWIDE consortium will be subject to the INNOWWIDE privacy policy available here: <https://innowwide.eu/privacy-policy/>

c) Prior to the implementation of the FVC itself and based on the financial data submitted and other relevant public official financial and administrative information available, a preliminary check for non-applicability verification of the provisions on aid to undertakings in difficulty included in the Block Exemption Regulations for State aid (Arts. 1.4.c, 2.18 and 14 of Council Regulation 651/2014) will be carried out. Applicant SME(s) meeting the criteria to be branded as undertakings in difficulty will be automatically excluded from granting

I accept

Do you have closed and approved annual accounts?

Yes

Do the last closed and approved annual accounts show a turnover generated by your activity?

Yes

Will you use consolidated accounts?

Please enter data from the last closed accounting period. If you are part of a group, you may use the consolidated accounts group.

No

Date of Closure of the accounts

31/01/2020

Staff Headcount

1

Currency in which the business plan is drafted

Euro (EUR)

Annual turnover

1.00

Annual balance sheet total

1.00

Financial Viability

Upload financial viability check (please refer to guidelines and FAQ). Startups with no closed accounts are exempted and may upload a blank file.

First download the [financial viability calculator](#).

Please note that inputting zero values may cause errors. Where this is the case, please input a symbolic 1 instead of 0.

INNOWWIDE_Financial_Viability_Calculator.xlsx

115.1 KB - 10/01/2020 08:51

Total Files: 1

For SMEs with no turnover or no closed annual accounts, please upload a business plan with prospective financial data for every year until you generate a turnover

Additional documents

Ethics Self Assessment

Please see the "[Guidelines Document](#)" relating to the Ethics self assessment. If your VAP contains one or more potential issues, please refer to these guidelines - any additional documentation may be requested following review.

Human Embryos/ Foetuses

Does your research involve Human Embryonic Stem Cells (hESCs)?

No

Does your research involve the use of human embryos?

No

Does your research involve the use of human foetal tissues / cells?

No

Humans

Does your research involve human participants

No

Does your research involve physical interventions on the study participants?

No

Human Cells/ Tissues

Does your research involve human cells or tissues (other than from Human Embryos/Foetuses, i.e. section 1)?

No

Personal Data

Does your research involve personal data collection and/or processing?

No

Does it involve the collection and/or processing of sensitive personal data (e.g: health, sexual lifestyle, ethnicity, political opinion, religious or philosophical

No

Does it involve processing of genetic information?

No

Does it involve tracking or observation of participants?

No

Does your research involve further processing of previously collected personal data (secondary use)?

No

Animals

Does your research involve animals?

No

Third Countries

Do the research related activities undertaken in these countries raise potential ethics issues?

No

Do you plan to use local resources (e.g. animal and/or human tissue samples, genetic material, live animals, human remains, materials of historical value, endangered fauna or flora samples, etc.)?

No

Do you plan to import any material - including personal data - from non-EU countries into the EU?

No

Do you plan to export any material - including personal data - from the EU to non-EU countries?

No

In case your research involves low and/or lower middle-income countries, are any benefits sharing actions planned?

No

Could the situation in the country put the individuals taking part in the research at risk?

No

Environment/ Health & Safety

Does your research involve the use of elements that may cause harm to the environment, to animals or plants?

No

Does your research deal with endangered fauna and/or flora and/or protected areas?

No

Does your research involve the use of elements that may cause harm to humans, including research staff?

No

Dual Use

Does your research involve dual-use items in the sense of Regulation 428/2009, or other items for which an authorisation is required?

No

Exclusive Focus on Civil Applications

Could your research raise concerns regarding the exclusive focus on civil applications

No

Misuse

Does your research have the potential for misuse of research results?

No

Other Ethics Issues

Are there any other ethics issues that should be taken into consideration?

No

Additional Uploads

Upload relevant additional documentation if available

Declaration

The Pitch

What do you want to do?

Here you should summarise the Excellence section of your proposal

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Why do you want to do it?

Here you should summarise the Impact section of your proposal

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How will you do it?

Here you should summarise the Implementation section of your proposal

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Proposal - Excellence

Objectives

Please describe what the main result will be and the need for it. If it is a combination of several elements describe them all. Describe the objectives of the overall problem or business opportunity addressed.

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What is the current stage of innovation in the home market, globally and in the VAP target market?

Please remember that further innovation steps must be conducted in collaboration with the main subcontractor after VAP finalization (TRL must be below 8 at target market)

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VAP Home Market

New idea / concept

VAP Target Market

New idea / concept

VAP Global Market

New idea / concept

How are VAP objectives aligned with the applicant SME overall business strategy?

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Cocreation or technology uptake facilitation (innovation and tech transfer services)

Definition of a complementary joint R&D Project for cocreation or technology adaptation (including where appropriate, frugal innovation) with the local strategic subcontractor - this task is **COMPULSORY** - it must be ticked, Analysis of the IP environment, Technology valuation (economic), Certification and homologation compliance verification

Marketing and practical prospection

Business opportunities early survey detection (pre-conceptualisation), Qualitative analysis (consumer analysis: segments, preferences, patterns, motivations, opinions, attitudes, values, culture, ...), Market quantitative analysis (real, potential, tendencies), Analysis of potential suppliers

Compliance

Administrative & legal FTO / due diligence verification

Business prospection trips (duly justified)

Trade fairs/ conferences/ info days/ networking and matchmaking events

Please present justification for business prospection trips

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Specific technical promotional material preparation

Yes

Please present justification for specific technical promotional material preparation

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As regards co-creation or technology adaptation, briefly describe the foreseen R&D project

This field is COMPULSORY. "N/A" or a blank answer will invalidate the proposal.

Please answer this question in detail, as the proposal should envisage future R&D cooperation partners in the target country and indicate if you have detected a R&D financing programme for future submission.

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How will the VAP associated business model solve a problem or use a business opportunity?

Explain approach and methodology, activities linked to technological/practical and commercial viability, including those related to foreseen cocreation or technology adaptation.

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Describe VAP actions and positioning pathways from idea to market

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How does the envisaged solution compare to existing solutions/state of the art? Will the product, service or business model have a significant advantage over competitors and how will this benefit customers?

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What is the intended improvement potential over time?

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What would be needed for you to better fit towards existing competition in the target market?

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Proposal - Impact

Target Market and Potential End Users

What are your expectations from the project?

Market access, Generation of new products or services, Deeper understanding of market needs in the target country/ countries

Do you have prior experience in cooperation in the target market?

Previous R&D cooperation projects

Who are the envisaged end users?

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Which user needs have been identified and could be met upon completion of the VAP?

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What are the main benefits (social/economic/environmental) for potential end users in the target market(s)?

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Estimation of Market

Market description	Expected market size	Expected growth rate (per annum)	Short Term (2 year) Impact	Long Term (4 year) Impact
Solar panels	€1,000,000	5.00%	High	na
	€1,000,000			

Who are the main competitors and competitive solutions?

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What would be the most relevant market segments?

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How will the targeted users be reached?

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Who would be the key stakeholders for making a successful commercial exploitation?

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Describe the global dimension of the proposal in terms of further market development and commercialization beyond the target country

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Lead Participant

How Is the VAP going to facilitate significant and relevant further co-creation and related future collaborative RTDI projects with local partners?

This field is COMPULSORY. "N/A" or a blank answer will invalidate the proposal.

How does the VAP contribute to the realization of your commercial strategy particularly concerning internationalisation?

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Market Potential

Financial Expectations

	Expected Amount	Timeframe (years)	Comments
Revenue (€m)	€5,000,000.00	5	good prospects

Employment/ IP

	Expected Amount	Timeframe (years)	Comments
Employment (FTE's)	10	5	good prospects
Intellectual Property	1	5	good prospects

Expected Profit Margin

	Expected Amount	Timeframe (years)	Comments
Market Share (%)	50%	5	good prospects
Profit Margin (% of revenue)	10%	5	good prospects

Strategic/main subcontractor (future R&D&I partner)

This section is COMPULSORY. "N/A" or a blank answer will invalidate the proposal.

Please provide the full legal name of the main subcontractor in the target market

Test One

Type of Organisation (main subcontractor)

SME

Activity Field (main subcontractor)

Research / Technological Collaboration, Legal Advice

Please submit proof of contact with your main subcontractor here

Emails exchanged between you and the counterpart should be copied into a Word file and uploaded here. The emails MUST be in English and contain a clear reference to INNOWWIDE in order for your proposal to be eligible.

[Test_email.txt](#)

Brief description of main subcontractor:

For example, type of organization, track record, size

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Describe the role of the main subcontractor in target market:

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How does the VAP meet the needs of the main subcontractor and what are the expectations?

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What would be the complementary activities with the main subcontractor, through co-creation or technology adaptation, needed to compete more effectively in the target market?

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What is the expected impact on the main subcontractor?

Provide details for:

- Main subcontractor (future R&D&I partner)
- Other subcontractors

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How will the main subcontractor increase the impact of the VAP and accelerate or enable commercial deployment?

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Measures to Maximize Impact

Identify the potential barriers to market entry

Standards and certification, Quality

Please provide a short explanation of choices above and any mitigation actions you would take, in particular ways of reducing time and cost to market

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Dissemination and Exploitation of Results

What would be your initial plan for commercialization? How does the VAP fit into your overall plan to reach market?

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In case a newly created company is planned, explain its purpose

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What are the key items of intellectual property and who owns them?

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What is the status and strategy for knowledge protection, including specific reference to VAP country context?

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Are there any regulatory / standard requirements to be fulfilled if known, how these will be addressed in the VAP?

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Proposal - Implementation

Team and Resources

Describe the team.

How will it match the VAP's objectives? Which are the applicant SME main tasks? How does its profile match these tasks? Will it be able to undertake a further collaborative RTDI project?

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How does the main subcontractor(s) complement the lead? In what way does the subcontractor contribute?

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Are any other subcontractors envisaged in addition to the main subcontractor?

Yes

If yes, please provide a short overview of the expected services and profiles of minor subcontractors

If so, please provide a short overview of the expected services and profiles of minor subcontractors

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Describe any significant infrastructure and/or any major items of technical equipment crucial for the subsequent business model development

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VAP human and other resources to be committed (beneficiary and subcontractor(s))

Please quantify and provide budget calculation rationale

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Please detail how you intend to address gender issues in your VAP

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Number of male staff working on the project

10

Number of female staff working on the project

10

Upload CVs or description of person profiles (including main subcontractor)

Test_CV.txt

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Total Files: 1

Does the team have previous experience with internationally funded cooperation projects?

Other H2020 projects

Work Plan

Summary workplan description (6 months duration)

Please summarise the following key VAP implementation issues:

- Proposed approach, activities, and goals.
- Appropriateness, feasibility and mutual consistency with regard to the expected VAP objectives, outputs and impacts, in view of a future co-creation and collaborative RTDI work to support product-market development
- Milestones/deliverables
- Risk management and contingency plans

A detailed explanation may be uploaded as an annex below

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Please upload a detailed workplan description

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Security

Does your project involve activities or results raising security issues and/or EU-classified information as background or results?

No

If your project will involve activities or results raising security issues and/or EU-classified information as background or results, please provide further details

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Estimated Budget and GANTT chart

Budget Details

Activity Category	Workplan	(A) Personnel	(B) Consumables	(C) Equipment Depreciation	(D) Subcontracting	(E) Other	(F) Indirect Costs	Total
WP1		€1.00	€1.00	€1.00	€1.00	€1.00	€1.00	€6.00
		€1.00	€1.00	€1.00	€1.00	€1.00	€1.00	€6.00

Upload GANTT Chart

Please complete and upload the [GANTT template](#) covering all six months (26 weeks) of the project. The anticipated start date of INNOWWIDE call 2 projects is 01/09/2020

INNOWWIDE_Call_2_Gantt_-_project_acronym.xlsx

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